



# Financial Excellence



Special Edition Series of

## Coffee Break with Game-Changers

with your host **Bonnie D. Graham**

Presented by

**Financial Excellence with Game Changers, presented by SAP**  
**Tuesday at 7 AM Pacific /10 AM Eastern**  
**October 7th 2014: Burning Platforms and Innovations in Consumer and B2B Payments**

The buzz: Payments. As the daily drumbeat of the news spotlights retail credit card breaches and other payment problems, it's clear that the payment industry is ripe for change. Innovations like Square, Google Wallet, and ApplePay are attempting to disrupt the consumer payments market. And B2B payments, notoriously stuck in the past, are also seeing game-changing progress. The experts speak. Gloria Colgan, Market Platform Dynamics: "Rome wasn't built in a day." (French circa 1190, English circa 1538) Matt Johanson, Discover Network: "Innovation is not a new topic. What's different now: t

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### Featured Guests



#### Drew Hoffer

Drew Hoffer is Sr. Director, Solutions Marketing, Ariba Network and Financial Solutions. In this role, he is responsible for Ariba's Network and Financial suite of solutions including AribaPay, the groundbreaking new B2B Payment solution from SAP and Ariba.

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#### Gloria Colgan

Gloria Colgan, Managing Director at Market Platform Dynamics, is a recognized leader in the successful design and deployment of new products and emerging payment strategies worldwide.

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#### Matt Johanson

Matt Johanson is Vice President for Discover Network, a business unit of Discover Financial Services. Mr. Johanson is responsible for leading Discover Network with overall responsibility for Network Marketing, Product and Emerging Payments, and Network Operations.

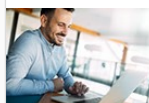
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