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May 6th 2016: Government Contracting-New Growth Opportunities For Your Business

Federal, State, and local governments in the U.S., as well as major prime contractors, comprise the largest market for products, services, and construction of all kinds in the entire world-to the tune of \$1.5 trillion annually. However, many small businesses, either unaware or afraid of putting their toes into this lucrative market, miss many golden opportunities. This episode with Charles Waldrop, Director of the Government Contracting SBDC of North Texas, highlights ways that small businesses can get into the "government game".



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Featured Guest



Charles (Chuck) Waldrop

Charles (Chuck) Waldrop has been Director of the Government Contracting SBDC, a part of the North Texas Small Business Development Center since 1999. His organization assists small businesses in 49 North Texas counties in obtaining contracts, with federal, state, and local government agencies. Since January 2006, our clients have been awarded over \$450 million in contracts.

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